

News Release

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HSBC TOPS ASIAMONEY'S NEW SILK ROAD FINANCE AWARDS

HSBC has been named Best Overall International Bank for Belt and Road Initiative (BRI) in the inaugural Asiamoney New Silk Road Finance Awards, reflecting the Bank's commitment to being the leading financial partner to clients engaged in Belt and Road projects.

At an awards ceremony in Beijing earlier this week, Asiamoney also recognised HSBC as the:

- Best Bank for BRI-Related Infrastructure Finance in Southeast Asia
- Best Bank for BRI-Related Infrastructure Finance in South Asia
- Best Bank for BRI-Related Finance in Central & Eastern Europe
- Best International Bank for BRI in the Middle East & Africa

The USD2 billion Gemas-Johor Bahru Double-Tracking Rail Project, part of the Kunming-Singapore Rail Link, was also awarded Best Overall Project/Initiative for BRI. HSBC was mandated as the principal bank to the project, providing comprehensive trade finance, cash management and foreign exchange services.

Peter Wong, Deputy Chairman and Chief Executive, The Hongkong and Shanghai Banking Corporation Limited, commented: "We are proud to win this recognition from Asiamoney. HSBC's universal banking model and global network means that we are uniquely positioned to meet all of our clients' financial needs as they engage in Belt and Road-related business. We believe the Belt and Road will create a wealth of opportunities for our clients and we look forward to providing them with outstanding services across financing, advisory, risk management and transaction banking."

"We are honoured to be recognised by Asiamoney as the Best Overall International Bank for Belt and Road Initiative (BRI) and Best Bank for BRI-Related Infrastructure Finance in Southeast Asia. Our success in BRI is testament to our excellent service, product expertise and cross border capabilities offered to local and international investors. In Malaysia, the win of Best Overall Project for BRI for the Double Tracking project is especially significant

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given our involvement in an initiative that will deliver massive benefits to the country in terms of infrastructure and connectivity. These awards reflect the outstanding effort of our team and the strengths and capabilities of our global franchise”, said **Mukhtar Hussain**, CEO, HSBC Malaysia.

In its coverage of the award for Best Overall International Bank for BRI, Asiamoney said: "HSBC was undoubtedly a worthy winner this year. It has always straddled continents, starting life financing trade between Asia and Europe. The bank has Belt and Road in its DNA. This pedigree has long been an advantage to HSBC, but it now looks more valuable than ever before."

HSBC was also recognised at the ceremony for its leadership in offshore Renminbi (RMB) services, having been voted Best Overall Provider of Offshore RMB Products and Services in Asiamoney’s Offshore Poll 2017 for the sixth consecutive year. The Bank also claimed a series of Asiamoney’s awards for banking in different Asian markets, including Best International Bank in China.

A full list of all the awards received by HSBC has been listed in the appendix below.

Asiamoney is part of GlobalCapital, a leading news, opinion and data service for people and institutions using and working in the international capital markets. Asiamoney was established in 1989.

Photo	Caption
	<p>Helen Wong, Group General Manager of HSBC Group and Chief Executive for Greater China, The Hongkong and Shanghai Banking Corporation Limited, with the Best Overall International Bank for BRI award at Asiamoney Awards 2017 in Beijing, China, 26 September.</p>

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Appendix:

Full list of awards received by HSBC:

Asiamoney New Silk Road Finance Awards 2017

- Best Overall International Bank for BRI
- Best Bank for BRI-related infrastructure finance in Southeast Asia
- Best Bank for BRI-related infrastructure finance in South Asia
- Best International Bank for BRI in the Middle East & Africa
- Best Bank for BRI-related finance in Central & Eastern Europe
- Best Overall Project/Initiative for BRI: The USD2 billion Gemas-Johar Bahru Double-Tracking Rail Project, part of the Singapore-Kunming Rail Link

Asiamoney Banking Awards 2017

- Best International Bank – China
- Best Corporate and Investment Bank – Hong Kong
- Best Banking Brand – Hong Kong
- Best Bank for CSR – Hong Kong
- Best International Bank – Vietnam
- Best International Bank – Sri Lanka
- Best Bank for Corporate Social Responsibility – Malaysia
- Best Private Bank – Philippines

Asiamoney Offshore RMB Poll

- Best overall offshore RMB products / services
- Best for offshore RMB clearance, transaction banking and settlement
- Best for offshore RMB liquidity management
- Best for offshore RMB bond origination
- Best for offshore RMB derivatives
- Best for offshore RMB research
- Best for offshore RMB foreign exchange

- Best for offshore RMB fund investment
- Best for advice / information on offshore RMB regulations
- Best for offshore RMB wealth management
- Best for offshore RMB fund services

About HSBC in Malaysia

HSBC Bank Malaysia Berhad was locally incorporated in 1984 and is a wholly-owned subsidiary of The Hongkong and Shanghai Banking Corporation Limited (a company under the HSBC Group). In 2007, HSBC Bank Malaysia was the first locally incorporated foreign bank to be awarded an Islamic banking subsidiary licence in Malaysia, and HSBC Amanah Malaysia Berhad, a full-fledged Islamic bank wholly owned by HSBC Bank Malaysia, commenced operations in August 2008. HSBC in Malaysia has a network of 68 branches nationwide, of which 26 are HSBC Amanah Malaysia Berhad branches. HSBC Amanah Malaysia Berhad also has offsite ATMs established in 25 locations nationwide. In 2006, HSBC was the first foreign bank to be awarded a Takaful (Islamic insurance) license in Malaysia. HSBC Amanah Takaful (Malaysia) Sdn Bhd, a joint venture between HSBC Insurance (Asia Pacific) Holdings Limited (49% shareholding), Jerneh Asia Berhad (31% shareholding) and Employees Provident Fund Board of Malaysia (20% shareholding) commenced operations in August 2006.

The Hongkong and Shanghai Banking Corporation Limited

The Hongkong and Shanghai Banking Corporation Limited is the founding member of the HSBC Group, which serves around 38 million customers through four global businesses: Retail Banking and Wealth Management, Commercial Banking, Global Banking and Markets, and Global Private Banking. The Group serves customers worldwide from around 3,900 offices in 67 countries and territories in Europe, Asia, North and Latin America, and the Middle East and North Africa. With assets of USD2,492bn at 30 June 2017, HSBC is one of the world's largest banking and financial services organisations.

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